

Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C.

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APR 19 2004

In the Matter of )  
)  
Section 63.71 Application of )  
)  
Winstar Communications, LLC )  
)  
For Authority to Discontinue )  
Certain Services )

FINANCIAL ANALYSIS

WCB Docket No. 04-\_\_\_\_\_

**SECTION 63.71 APPLICATION**

Winstar Communications, LLC and certain of its subsidiaries<sup>1</sup> ("Winstar"), through their undersigned counsel, hereby file this Application to discontinue services pursuant to Section 63.71 of the Commission's rules, 47 C.F.R. § 63.71, and Section 214 of the Communications Act of 1934, as amended, in selected areas defined herein. Specifically, Winstar is seeking to discontinue the provision of certain local, domestic and international long distance, toll free and Internet services to customers in a number of locations nationwide. In support of this Application, Winstar submits the following information:

**I. Description of Discontinuance**

**1. Name and address of carrier**

Winstar Communications, LLC  
520 Broad Street  
Newark, NJ 07102

For purposes of this application, Winstar may be contacted at:

Joseph M. Sandri  
Senior Vice President & Regulatory Counsel  
Winstar Communications, LLC  
1850 M Street, NW, Suite 300  
Washington, DC 20036  
Tel: (202) 367-7643  
Fax: (202) 659-1931  
E-Mail: jsandri@winstar.com

<sup>1</sup> Winstar Communications of Arizona, LLC; Winstar of Delaware, LLC; Winstar of Georgia, LLC; Winstar of Hawaii, LLC; Winstar of Indiana, LLC; Winstar of Louisiana, LLC; Winstar of Pennsylvania, LLC; Winstar of Virginia, LLC; and Winstar of West Virginia, LLC.

**2. Date of planned service discontinuance**

The anticipated date for the discontinuance of service in the markets described below in paragraph 3 is June 15, 2004, or as soon thereafter as the necessary state and federal regulatory authorizations have been obtained.

**3. Points of geographic areas of service affected**

Winstar seeks authority to discontinue the provision of certain commercial services provided to non-federal governmental customers in the states of Alaska, Alabama, Arkansas, Arizona, California, Colorado, Delaware, Florida, Georgia, Hawaii, Iowa, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maryland (areas other than Washington D.C. suburbs), Massachusetts, Maine, Michigan, Minnesota, Missouri, Mississippi, Montana, North Carolina, North Dakota, Nebraska, New Hampshire, New Mexico, Nevada, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia (areas other than Washington D.C. suburbs), Washington, Wisconsin, West Virginia, and Wyoming.

**4. Brief description of the type of service affected**

Winstar proposes to discontinue the provision of local, domestic and international long distance, toll free and Internet services to commercial customers in the states listed in paragraph 3, above. All these services remain unaffected in other Winstar markets, namely the Washington, DC and the New York City metropolitan areas. Additionally, Winstar fixed wireless services supporting mobile carrier infrastructures and other backhaul systems, in addition to spectrum lease offerings, all offered nationwide, remain unaffected by this application.

**5. Brief description of the dates and methods of notice to all affected customers**

Written notice to all affected customers substantially in the form of the sample letter attached as Exhibit A, was mailed to customers on April 7, 2004, except for Texas customers whose letters were mailed April 14, 2004. The customer notice letter was prepared in accordance with the requirements of Section 63.71(a) of the Commission's Rules.

**6. Non-dominance of the carrier with respect to the service to be discontinued**

Winstar is non-dominant with respect to the services that it proposes to discontinue.

**7. Service**

In accordance with Section 63.71(a) of the Commission's rules, Winstar has mailed a copy of this application to the Governor and the public utility commission of each of the states listed above in paragraph 3, and to the Special Assistant for Telecommunications for the Secretary of Defense.

**8. Additional questions regarding this application may be addressed to:**

Jean L. Kiddoo  
Brian McDermott  
Swidler Berlin Shereff Friedman, LLP  
3000 K Street, Suite 300  
Washington, D.C. 20007  
Tel: (202) 424-7500  
Fax: (202) 424-7645  
Email: JLKiddoo@swidlaw.com  
BMMcdermott@swidlaw.com

**II. Circumstances of Discontinuance**

As part of Winstar's plan to refocus its business plan in order to maintain long term profitability, Winstar has determined to discontinue the provision of certain services in a number of locations nationwide. This includes the discontinuance of certain commercial facilities-based services that are currently provided through the use of Winstar switches located in the states of Arizona, California, Colorado, Florida, Georgia, Illinois, Massachusetts, Maryland, Minnesota, Missouri, Ohio, Pennsylvania, Texas and Washington. In addition, Winstar will also discontinue certain customers who receive commercial service through the resale of services provided by other facilities-based providers. This discontinuance application does not address federal government customers and will not affect any customers who receive local, domestic and international long distance, toll free, private line and Internet services in the New York City or Washington, DC, metropolitan areas.

### III. Conclusion

Winstar believes that the proposed discontinuance is reasonable and necessary. Winstar will take all reasonable steps, to the extent it is able, to assure that the discontinuance of service is not unduly disruptive to the present or future public convenience and necessity. For the foregoing reasons, Winstar respectfully requests, pursuant to Section 214(a) of the Communications Act of 1934, as amended, 47 U.S.C. § 214(a) and Section 63.71 of the Commission's Rules, that the Commission permit it to discontinue the provision of services to certain customers pursuant to Section 63.71.

Respectfully submitted,

**Winstar Communications, LLC**

By:

  
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Fax: (202) 659-1931  
E-Mail: jsandri@winstar.com

Dated: April 14, 2004

**Exhibit A**

**Sample Discontinuance Notice Letter**



Winstar Communications, LLC  
520 Broad Street  
Newark, New Jersey 07102

**NOTICE OF COMMUNICATION SERVICES DISCONTINUANCE**  
**DO NOT DISREGARD THIS NOTICE**

April 7, 2004

[REDACTED]

RE: Account # 8100011423

Dear Winstar Customer:

We regret to inform you that Winstar plans to reconfigure and redesign the services it offers in your geographic area. As a result, we have determined that we can no longer provide your telecommunications services. We have also informed the Federal Communications Commission of this development. Accordingly, Winstar intends to discontinue all **LOCAL, DOMESTIC AND INTERNATIONAL LONG DISTANCE, TOLL FREE, PRIVATE LINE, and INTERNET SERVICES** that you receive in your current service location. Subject to regulatory approval, the anticipated date for the discontinuance of your service is **Tuesday, June 15, 2004**.

Select a new carrier as soon as possible to avoid any interruption of service. Please do not delay in arranging for a new service provider, as some carriers may require several weeks to install new services. To help avoid service disruption, please check carefully that all service types you currently have with Winstar (local, long distance, toll free, calling card and/or Internet) are moved to your new carrier. Once you have chosen your new provider, Winstar will work with the carrier you have selected to assist in the transition of your service. Z Tel Communications, Inc., a nationwide telecommunications provider, has advised us that it would welcome the opportunity to work with our customers to convert their Winstar service to a comparable Z-Tel service. You may contact Z-Tel directly to discuss the services they offer at 1-800-371-3818.

The Federal Communications Commission ("FCC") permits customers to object to discontinuance of their service by a telecommunications provider. As provided in the FCC's rule 47 CFR 63.71:

*The FCC will normally authorize this proposed discontinuance of service unless it is shown that customers would be unable to receive service or a reasonable substitute from another carrier or that the public convenience and necessity is otherwise adversely affected. If you wish to object, you should file your comments within 15 days after receipt of this notification. Address them to the Federal Communications Commission, Washington, D.C. 20554, referencing the Section 63.71 Application of Winstar Communication, LLC. Comments should include specific information about the impact of this proposed discontinuance upon you or your company, including any inability to acquire reasonable substitute service.*

Winstar appreciates the opportunity we have had to serve you. We are committed to making your service transition as smooth as possible. Please review the attached list of Frequently Asked Questions. If you have any further questions regarding the discontinuance of our services, please contact us at 1-800-778-3757.

Sincerely yours,  
Winstar Customer Service

Attachment: Frequently Asked Questions

## FREQUENTLY ASKED QUESTIONS – April 7, 2004

### **I received a Notice of Discontinuance of Service. What should I do now?**

Please do not delay in arranging for a new service provider, as some carriers may require several weeks to install new services. You should contact other carriers that serve your area to discuss their rates and terms and make immediate arrangements to migrate your service to a new carrier. A list of carriers serving your area can usually be found in the front of your local telephone book. *As noted in the attached letter, Z-Tel Communications, Inc. has advised us that it would welcome an opportunity to work with our customers to convert their Winstar service to any comparable Z-Tel service. You may contact Z-Tel to discuss the services they offer at 1-800-371-3818.* To help avoid unplanned service disruption, please check carefully that all service types you currently have with Winstar (local phone, long distance, calling card, toll free, and/or Internet services) are moved to your new carrier. Once you have chosen your new provider, Winstar will make every effort to assist in a smooth service transition.

### **Who is Z-Tel?**

Z-Tel is a nationwide wire line and broadband telecommunications company serving consumers and businesses. Unlike other providers, Z-Tel offers its customers enhanced calling features, such as voice-activated dialing and Web-accessible voicemail, which make communications smarter and more efficient. In addition to serving its own customers, Z-Tel is the backbone provider for Sprint's local service and formerly for MCI's The Neighborhood. Z-Tel has been serving customers since 1999 and is traded on the Nasdaq exchange under the symbol "ZTEL". Over half a million customers across the country rely on Z-Tel-powered services every day.

### **Can I still contact Winstar if I have issues related to my account?**

Yes. Winstar's National Customer Satisfaction Center will be available to assist with your transition and any related questions you have. If you have a customer request or inquiry, you may either call us at 800-778-3757 or you may contact us at [assistance@winstar.com](mailto:assistance@winstar.com). We are committed to providing personal assistance with every inquiry.

### **I have an installation scheduled with Winstar. What is the status?**

Winstar will proceed with currently scheduled installations of local phone service, long distance, or high speed Internet services for your affected service location; however, we anticipate disconnecting these services, subject to regulatory approvals, on Tuesday, June 15, 2004. Please contact Winstar immediately at 800-778-3757 if you choose to cancel your pending order.

### **My business has local phone service from Winstar. What will happen to my phone number?**

Your phone number may be transferred to your new local phone company upon completion of the migration process. Make sure that your new carrier is aware of your desire to keep your existing phone number(s).

### **What will happen to my bill?**

You will need to pay all charges applicable to your account through the date your service is switched and calls are carried by your new provider. A final invoice will be sent to you showing applicable charges through that date, which will be due and payable per Winstar's payment policy. You will not be charged any early termination fees.

### **I have a long-term contract with Winstar. Will I be charged for leaving?**

No. Winstar customers in the service locations affected by this discontinuance will not be invoiced for early termination fees related to the breaking of a contract term.

### **I am having technical trouble with my service. Who do I speak to?**

Winstar will continue to respond to reports of technical problems. If you are having technical trouble, call us at (888) WINSTAR (888-946-7827).

### **I have a question that was not answered in these FAQs. How do I contact Winstar?**

If you have a question that was not addressed in these FAQs you may either send us an email to [assistance@winstar.com](mailto:assistance@winstar.com) or you may contact us at 800-778-3757.

### **Where does Winstar still operate?**

Winstar intends to maintain its commercial switched network in the New York and Washington, DC markets. It also maintains numerous fixed wireless, mobile network infrastructure, and government systems nationwide.

## CERTIFICATE OF SERVICE

I hereby certify that the foregoing Section 63.71 Application of Winstar Communications, LLC was served this 15<sup>th</sup> day of April, 2004, by mailing true and correct copies thereof, postage prepaid, to the following persons at the addresses appearing on the attached list.

Brett Pfeiffer



## SERVICE LIST

Secretary of Defense  
Attn: Special Assistant for Telecommunications  
1000 Defense Pentagon  
Washington, D.C. 20301-1000

Governor, Robert R. Riley  
State Capitol, Suite N-104,  
600 Dexter Avenue  
Montgomery, AL 36130

Alabama Public Service Commission  
Walter L. Thomas, Jr., Secretary  
RSA Building, 100 N. Union Street,  
Room 850  
Montgomery, AL 36104-3719

Governor, Frank H. Murkowski  
State Capitol  
P.O. Box 110001  
Juneau, AK 99811-0001

Alaska Regulatory Commission  
Records & Filings  
701 West Eight Avenue, Suite 300  
Phillips Tower South  
Anchorage, AK 99501-3469

Governor, Janet Napolitano  
State Capitol, Executive Tower  
1700 West Washington Street  
Phoenix, AZ 85007

Arizona Corporation Commission  
Brian C. McNeil, Executive Secretary  
Utilities Division  
1200 W. Washington Street  
Phoenix, AZ 85007

Governor, Mike Huckabee  
State Capitol Building  
Little Rock, AR 72201

Arkansas Public Service Commission  
Diane K. Wilson, Secretary  
1000 Center Street  
Little Rock, AR 72201-4300

Governor, Arnold Schwarzenegger  
State Capitol  
1<sup>st</sup> Floor  
Sacramento, CA 95814

Docket Office, Room 2001  
California Public Utilities Commission  
State Building  
505 Van Ness Avenue, Suite 100  
San Francisco, CA 94102-3298

Governor, Bill Owens  
136 State Capitol Building  
Denver, CO 80203-1792

Colorado Public Utilities Commission  
Bruce N. Smith, Director  
1580 Logan Street  
Office Level 2  
Denver, CO 80203

Governor, Ruth Ann Minner  
Tatnall Building, 2<sup>nd</sup> Floor  
Dover, DE 19901

Delaware Public Service Commission  
Karen Nickerson, Secretary  
Cannon Building  
861 Silver Lake Boulevard  
Dover, DE 19904

**SERVICE LIST (Cont'd)**

Governor, Jeb Bush  
The Capitol  
Tallahassee, FL 32399-0001

Florida Public Service Commission  
Blanca S. Bayo, Commission Clerk and  
Administrator Services  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

The Honorable Sonny Perdue  
203 State Capitol  
Atlanta, GA 30334

Reece McAlister, Executive Secretary  
Georgia Public Service Commission  
244 Washington Street, S.W.  
Atlanta, GA 30334

Honorable Governor Linda Lingle  
Executive Chamber  
State Capitol  
Honolulu, HI 96813

Karen Higashi, Chief Clerk  
Hawaii Public Utilities Commission  
465 South King Street, Room 103  
Honolulu, HI 96813

Governor, Dirk Kempthorne  
State Capitol Building  
West Wing, 2<sup>nd</sup> Floor  
Boise, ID 83720-0034

Idaho Public Utilities Commission  
Jean D. Jewell, Secretary  
472 W. Washington Street  
Boise, ID 83702

Governor, Rod R. Blagojevich  
207 State Capitol Building  
Springfield, IL 62706

Elizabeth A. Rolando, Chief Clerk  
Illinois Commerce Commission  
527 E. Capitol Avenue  
Springfield, IL 62701

Governor, Joseph E. Kernan  
206 State House  
200 West Washington Street  
Indianapolis, IN 46204

Illinois Commerce Commission  
Nancy E. Manley, Executive Secretary  
302 West Washington Street  
Suite E306  
Indianapolis, IN 46204

Governor, Thomas J. Vilsack  
State Capitol Building  
Des Moines, IA 50319

Iowa Utilities Board  
Judi Cooper, Executive Secretary  
350 Maple Street  
Des Moines, IA 50319

Governor, Kathleen Sebelius  
State Capitol, 2<sup>nd</sup> Floor  
Topeka, KS 66612-1590

Kansas State Corporation Commission  
Jeff Wagaman, Executive Director  
1500 S.W. Arrowhead Road  
Topeka, KS 66604

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Governor, Ernie Fletcher  
100 State Capitol  
700 Capitol Avenue  
Frankfort, KY 40601

Kentucky Public Service Commission  
Thomas Dorman, Executive Director  
211 Sower Boulevard  
Frankfort, KY 40602-8294

Governor, Kathleen Babineaux Blanco  
State Capitol  
P.O. Box 94004  
Baton Rouge, LA 70804-7099

Louisiana Public Service Commission  
Lawrence C. St. Blanc, Executive Secretary  
One American Place, Suite 1630  
Corner of North & N. 4<sup>th</sup> Streets  
Baton Rouge, LA 70821

Governor, John E. Baldacci  
One State House Station  
Augusta, ME 04333

Maine Public Utilities Commission  
Dennis Keschl, Administration Director  
242 State Street  
18 State House Station  
Augusta, ME 04333-0018

Governor, Robert L. Ehrlich, Jr.  
State House  
100 State Circle  
Annapolis, MD 21401

Felecia L. Greer, Executive Secretary  
Maryland Public Service Commission  
6 St. Paul Street, 16<sup>th</sup> Floor  
William Donald Schaefer Tower  
Baltimore, MD 21202

Governor, Mitt Romney  
State House  
Executive Office, Room 360  
Boston, MA 02133

Mary Cottrell, Secretary  
Massachusetts Department of  
Telecommunications and Energy  
One South Station  
Boston, MA 02110

Governor, Jennifer Granholm  
George W. Romney Building  
P.O. Box 30013  
Lansing, MI 48909

Michigan Public Service Commission  
Mary Jo Kunkle, Executive Secretary  
6545 Mercantile Way, Suite 7  
Lansing, MI 48911

Governor, Tim Pawlenty  
130 State Capitol  
75 Rev. Dr. MLK Jr., Blvd.  
St. Paul, MN 55155

Minnesota Department of Commerce  
Linda Chavez, Telephone Docketing Coord.  
85 7<sup>TH</sup> Place E., Suite 500  
St. Paul, MN 55101

Governor, Haley Barbour  
P.O. Box 139  
Jackson, MS 39205

Mississippi Public Service Commission  
Brian U. Ray, Executive Secretary  
501 North West Street, Suite 201-A  
Woolfolk State Office Building  
Jackson, MS 39201

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Governor, Bob Holden  
216 State Capitol  
P.O. Box 720  
Jefferson City, MO 65102

Missouri Public Service Commission  
Dale Roberts, Secretary/Chief Regulatory  
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Suite 100  
Jefferson City, MO 65101

Governor, Judy Martz  
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Helena, MT 59620-0801

Montana Public Service Commission  
Rhonda Simmons, Secretary  
1701 Prospect Avenue  
Helena, MT 59601-4500

Governor, Mike Johanns  
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P.O. Box 94848  
Lincoln, NE 68509-4848

Nebraska Public Service Commission  
Andy Pollock, Executive Director  
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Lincoln, NE 68509

Governor, Kenny Guinn  
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101 North Carson Street  
Carson City, NV 89701

Nevada Public Utilities Commission  
Crystal Jackson, Secretary  
1150 E. William Street  
Carson City, NV 89701-3109

Governor, Craig R. Benson  
208-214 State House  
107 North Main Street  
Concord, NH 03301

New Hampshire Public Utilities Comm.  
Debra Howland, Executive Director &  
and Secretary  
8 Old Suncook Road  
Concord, NH 03301

Governor, Bill Richardson  
State Capitol Building  
490 Old Santa Fe Trail, Room 400  
Santa Fe, NM 87501

New Mexico Public Regulation Commission  
Tom Halpin, Records Manager  
224 East Palace Avenue – Marian Hall  
Santa Fe, NM 87501

Governor, Michael F. Easley  
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20301 Mail Service Ctr.  
Raleigh, NC 27699

North Carolina Public Utilities Commission  
Geneva Thigpen, Chief Clerk  
Office of the Chief Clerk  
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Dobbs Building  
Raleigh, NC 27603-5918

Governor, John Hoeven  
State Capitol, Dept. 101  
600 East Boulevard Avenue  
Bismarck, ND 58505-0001

North Dakota Public Service Commission  
Jon Mielke, Executive Secretary  
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Dept. 408  
Bismarck, ND 58505-0480

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Columbus, OH 43215

Ohio Public Utilities Commission  
Renee Jenkins, Secretary  
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Columbus, OH 43215-3793

Governor, Charles Bradford Henry  
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Oklahoma City, OK 73105

Oklahoma Corporation Commission  
Peggy Mitchell, Secretary  
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Jim Thorpe Office Building  
Oklahoma City, OK 73105

Governor, Ted Kulongoski  
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Salem, OR 97301-4047

Oregon Public Utility Commission  
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Regulatory Service  
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The Honorable Edward Rendell  
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Pennsylvania Public Utility Commission  
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Harrisburg, PA 17120

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State House  
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Rhode Island Public Utilities Commission  
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Warwick, RI 02888-1046

Governor, Mark Sanford  
State House  
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Columbia, SC 29211

South Carolina Public Service Commission  
Gary E. Walsh, Executive Director  
Saluda Building  
101 Executive Center Drive  
Columbia, SC 29210

Governor, Mike Rounds  
State Capitol  
500 East Capitol Avenue  
Pierre, SD 57501-5070

South Dakota Public Utilities Commission  
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Capitol Building, 1<sup>st</sup> Floor  
Pierre, SD 57501-5070

Governor, Phil Bredesen  
State Capitol  
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Nashville, TN 37243-0001

Tennessee Regulatory Authority  
Sharla Dillon, Dockets & Record Manager  
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Nashville, TN 37243-0505

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Austin, TX 78711

Texas Public Utility Commission  
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1701 N. Congress Avenue  
Austin, TX 78711-3326

Governor, Olene S. Walker  
210 State Capitol  
Salt Lake City, UT 84114

Utah Public Utility Commission  
Julie P. Orchard, Secretary  
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Salt Lake City, UT 84114

Governor, James H. Douglas  
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Montpelier, VT 05609-0101

Vermont Public Utilities Commission  
Susan Hudson, Clerk  
112 State Street, Drawer 20  
Montpelier, VT 05620-2701

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Richmond, VA 23219

Virginia State Corporation Commission  
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Richmond VA 23219

Governor, Gary Locke  
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Commission  
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Olympia, WA 98504

Governor, Bob Wise  
State Capitol Building  
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Charleston, WV 05305

West Virginia Public Service Commission  
Sandra Squire, Director/Executive Secretary  
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Charleston, WV 25301

Governor, Jim Doyle  
State Capitol  
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Wisconsin Public Service Commission  
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Madison, WI 53705-2750

Governor, David D. Freudenthal  
State Capitol, Room 124  
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Stephen Oxley, Secretary & Chief Counsel  
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